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the HELOC. Trinity's corporate assignment of Deed of Trust (the "Deed of Trust") is recorded in the County of San Bernardino as Instrument No. 2016-0171778 (collectively with the HELOC, the "Subject Loan").

The Debtor filed a voluntary Chapter 13 bankruptcy petition with this Court on or about January 12, 2018 (the "Petition Date"), initiating the instant case identified as Case Number 2:18-bk-10399-NB. On or about July 31, 2018, the Debtor filed the Motion, which seeks to "strip down" Trinity's lien securing the Subject Loan on the basis of the Debtor's assertion that there is insufficient equity in the Property to support Trinity's lien.

#### **ARGUMENT**

11 U.S.C. § 1325(a)(5)(B)(ii) requires a debtor's Chapter 13 Plan to distribute at least the allowed amount of a creditor's secured claim. *See* 11 U.S.C. § 1325(a)(5)(B)(ii). Furthermore, the requirement that a debtor provide for the full value of a creditor's secured claim is mandatory for plan confirmation. *See Barnes v. Barnes (In re Barnes)*, 32 F. 3d 405, 407 (9th Cir. 1994); *see also In re Lucas*, 3 B.R. 252, 253 (Bankr. S.D. Cal. 1980) ("In order to confirm any Chapter 13 Plan, the court must be satisfied . . . that the plan meets all the requirements of § 1325(a)."). The burden lies with the debtor in demonstrating compliance with section 1325(a). *Chinichian v. Campolongo (In re Chinichian)*, 784 F. 2d 1440 (9th Cir. 1986).

Valuation of residential property "is not an exact science." *In re Karakas*, No. 06-32961, No. 06-80245, 2007 WL 1307906, at \*6 (Bankr. N.D.N.Y. May 3, 2007). Normally, in evaluating conflicting appraisals, a bankruptcy court should carefully compare "the logic of their analyses" and "the persuasiveness of their subjective reasoning." *In re Park Ave. Partners Ltd. P'ship*, 95 B.R. 605, 610 (Bankr. E.D. Wisc. 1988). In order to strip a lien "off," the debtor has the burden of demonstrating that "there is not even one dollar of value" in the subject property in excess of the amount owed on the first mortgage. *In re LePage*, 2011 WL 1884034, at \*4 (Bankr. E.D.N.Y. May 18, 2011). Once the debtor has met this burden, the burden shifts to the creditor to submit sufficient evidence to overcome the valuation proposed by the debtor. *Id*.

The Debtor filed a Broker's Price Opinion (the "BPO") as an Exhibit in support of her Motion asserting that the Subject Loan is not completely supported by value in the Property due

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IRV #4828-9103-8330 v1 06836-0095

to the value of the Property being too low. The BPO lists the value of the Property in the amount of \$486,000.00.

Trinity, by and through undersigned counsel, has obtained an appraisal which lists the value at \$545,000.00 (the "Appraisal"). At this valuation and with the first lien at \$411,036.44, Trinity's secured claim stands at \$133,963.56. A true and correct copy of the Appraisal is attached hereto as **Exhibit "1"** and incorporated herein by reference.

Trinity also objects to the Motion to the extent that it purports to subtract "Real Estate Commissions and Costs of Sale of 7%" from Trinity's secured position. The Debtor has presented no authority to suggest that the Bankruptcy Code authorizes this kind of relief. Section 506(a) dictates that any property "value shall be determined in light of the purpose of the valuation and of the proposed disposition or use of such property, and in conjunction with any hearing on such disposition or use or on a plan affecting such creditor's interest." Here, the Debtor has filed the Motion for the "proposed disposition or use" of retaining the Property and paying both her first and second lien in the plan. The Debtor has not filed anything to indicate she plans to sell the Property. Because under Section 506, "value shall be determined in light of the . . . proposed disposition or use of such property," the Debtor is not permitted to subtract nonexistent sale commissions from the Property's value arbitrarily. Accordingly, Trinity prays for an order (1) finding the value of the Property at \$545,000, and (2) finding Trinity's lien to be secured in the amount of \$133,963.56

### **CONCLUSION**

Based on the foregoing facts and applicable law, Trinity respectfully requests:

- 1. That the Motion be denied;
- 2. In the alternative, that the Court enter an order (a) finding the value of the Property at \$545,000, and (b) finding Trinity's lien to be secured in the amount of \$133,963.56
- 3. In the alternative, that an evidentiary hearing regarding the Motion and the value of the Property be set in January 2019 or afterward; and
- 4. That the Court grant such other relief as this Court deems appropriate.

Cas	e 2:18-bk-10	)399-NB	Doc 38 F Main Doc	Filed 11/08/18 cument Pa	B Entered 11/08/18 16:04:42 Desc age 4 of 41
1	Dated:	Novemb	per 8, 2018		Respectfully submitted
2					BURKE, WILLIAMS & SORENSEN, LLP
3					- N to 1 th as "
4					Richard J. Reynolds
5 6					Richard J. Reynolds Rafael R. Garcia-Salgado Attorneys for Creditor TRINITY FINANCIAL SERVICES, LLC
7					TRINITY FINANCIAL SERVICES, LLC
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- 3. I have served as an expert witness in numerous cases in Orange, San Bernardino, and Los Angeles counties. I specialize in complex residential assignments, including proposed construction, single and multi-unit bankruptcy and litigation purpose appraisals, and multi-unit income-producing and waterfront properties. I am also a licensed real estate agent.
- 4. On or about August 8, 2018, I was retained by Burke Williams & Sorensen, LLP, on behalf of Trojan Capital Investments, LLC (the "Client") to examine and appraise a single family residence located at 16724 Almaden Drive, Fontana, CA 92336 (the "Property"). Attached as **Exhibit 1** is a true and correct copy of the Appraisal Report that I prepared with respect to the Property (the "Appraisal").
- 5. In determining the fair market value of the Property, I used the sales comparison approach. I consider the sales comparison approach to be the most reliable in determining fair market value because it more accurately simulates buyers' perceptions and actions.
- 6. Based upon my observations, inspection of the Property, and market research, as well as my training, my education, and my experience as a residential appraiser, it is my professional opinion that the Property had a fair market value of \$545,000.00 as of January 12, 2018 (the Petition Date).
- 7. I have no present or contemplated future interest in the Property. Neither my employment nor my compensation for the Appraisal is contingent on the value found. I have no familial or personal relationship with the Client other than the preparation of this Appraisal.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed on this 8th day of November, 2018, at Huntington Beach, California.



# Exhibit 1



#### **APPRAISAL OF REAL PROPERTY**

#### LOCATED AT:

16724 Almaden Dr TRACT 15682-1 LOT 13 BOOK 274 PAGE 8 Fontana, CA 92336

#### FOR:

Trinity Financial Services LLC 2618 San Miguel Dr., Suite 303, Newport Beach, CA

#### AS OF:

January 12, 2018

#### BY:

Jeffrey Neel
Third Party Real Estate, Inc
4952 Warner Avenue, Suite 320
Huntington Beach, CA 92649
www.thirdpartyvalue.com
jeff@thirdpartyvalue.com

Third Party Real Estate, Inc. 4952 Warner Avenue, Suite 320 Huntington Beach, CA 92649 714-624-9772

11/07/2018

Trinity Financial Services LLC 2618 San Miguel Dr., Suite 303, Newport Beach, CA

Re: Property: 16724 Almaden Dr

Fontana, CA 92336

Client: Mae Wood

File No.: TPRE/Trinity/Almaden

Pursuant to your request, I have inspected the subject property located at the above-referenced address. I have investigated sales of similar properties located in the same marketing area. This is a retrospective market value opinion as the effective date is January 12, 2018. I inspected the subject on October 16, 2018.

The purpose of my investigation was for bankruptcy and court litigation, subject to the Definition of Market Value, the Assumptions and Limiting Conditions, and Certification contained in this Appraisal Report. This Appraisal was prepared as a "Appraisal Report" in conformance with the Uniform Standards of Professional Appraisal Practice ("USPAP").

A adequate description of the property based on an interior and exterior inspection of the subject improvements, along with explanations of the appraisal procedures are presented in the Appraisal Report.

Based on my findings, it is my opinion the "AS IS" Market Value of the Subject Property, as of January 12, 2018 is:

Five Hundred & Forty-Five Thousand Dollars ~ \$545,000

Sincerely,

California Certified Appraiser

License # AR-039177

# Case 2:18-bk-10399-NB Doc 38 Filed 11/08/18 Entered 11/08/18 16:04:42ity Desc Main Document Appeals 16:04:41 File# TPRE/Trinity/Wood

	he purpose	of this s	ummary appraisal r	eport is to pr	ovide the lender/	client with an a	accurate, and adequat	ely su	upported, opini	on of th	ie market	value	of the s	ubject property.
	Property Addres	s 167	24 Almaden D	r			<sup>City</sup> Fontana				State C	A <sup>Z</sup>	ip Code	92336
	Borrower N	/lae Wood			Owner o	of Public Record	Mae Wood				County L	Los Ar	ngeles	
	Legal Descriptio		ACT 15682-1 L	OT 13 BOO	K 274 PAGE	8								
	Assessor's Parc		1119-081-13-00				Tax Year 2017				R.E. Taxes \$	6.	923	
	Neighborhood N		Sierra Lakes				Map Reference				Census Trac		27.04	
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	Lender/Client	Trinit	Financial Serv	ices LLC	Add	. —	an Miguel Dr., S			•	_		igation	
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00	Growth	Rapid	Stable	Slow	Marketing Time	Under 3 mths	3-6 mths	0\	ver 6 mths	400		10	Multi-Family	0 %
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8	Citrus Ave	e to the w	est.							600	Pred.	50	Other	%
ᅙ	Neighborhood D	Description	Residentia	al area of For	ntana consisti	ng of average	to good quality h	nome	s, showing	averag	e to goo	d leve	ls of ma	intenance
ž	and upgra	ades with	retail properties	on arterial s	treet. Homes	are located ad	djacent to or surr	ound	ing the Sie	erra Lake	es golf co	ourse.	Conver	niently
	located to	all comm	unity services	and facilities.										
	Market Condition	ıns (including sı	ipport for the above con	clusions)	Plea	se see attach	ed text addendu	m for	complete	details o	on marke	et cond	dition as	of the
	effective o	date of thi	s appraisal rep	ort.										
	Dimensions	Irregular	(Please see pla	at map)	Area	6,580 sf	Shap	<sup>De</sup> R	Rectangula	r	Viev	ν Mo	untain	
	Specific Zoning	Classification	SFR		Zonir	ng Description	Single Family Re	siden	ntial Zone l	Jse Pen	mitted			
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	Is the highest ar	nd best use of s	ubject property as impro	oved (or as proposed	per plans and specifi	ications) the present us	se?		$\nabla$	Yes	No If No	o, describ	е	
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ш	Utilities Electricity	Public	Other (describe)		F Water	Public Other (desc				nents - Type			Public	Private
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EMENTS	Electricity  Gas  FEMA Special FI Are the utilities a Are there any ad  Title, envir appraisal  Units of Stories  Type Design (Style)  Year Built  Effective Age (V) Attic  Finished  Appliances  Finished area ab  Additional featur  Describe the cor  countertor  throughou  age in this  UAD Defin	Note that the content of the property of the content of the cont	a Ye rovements typical for the litions or external factors I or legal report  n. scription with Accessory Unit  S-Det/End Unit  Under Const Inventional  OO  None Stairs Scuttle Heated or Range/Ove ains: rgy efficient items, etc.). coperty (including needed) cod cabinets in ing areas. Subj area. I chose c dendum at the	No File market area? (easements, encroads in the viewed of the last of the las	Water Sanitary Sewer EMA Flood Zone chments, environment ed. No advers  Foundation Slab Cr. nent Pa  h htry/Exit Infestation s Settleme FWA HWB Fuel Central Air Condition sher Dispo  5  n, renovations, remod title flooring. T itt-in 3 car gar, are the most s eport. My ons	X  X  X  X Yes N  Ital conditions, land use see easements  awl Space artial Basement  sq.ft.  APN %  Sump Pump  N/A  int  BB Radiant  Gas  ioning  Other  osal Microwa  5 Bedrooms  fille flooring and age. Some see in age. Some s	FEMA Map # 06 If No, describe es, etc.)?  , encroachments  Exterior Description Foundation Walls Exterior Walls Roof Surface Gutters & Downspouts Window Type Storm Sash/Insulated Screens Amenities Fireplace(s) # Pool ave Washer/Dry 4 Bath(s)  and wood cabinets igns of deferred ents were simlar to	Cocontrol Cocont	mater Oncrete/Av tucco/Good luminum/A inyl/Good nknown creens/Go Woodstovel Fence B Porch Other Other Other (de 3,683	nents - Type nalt  See condition  rerage+ d  vyg+  lock  scribe)  Square F  andition o  om, with as obseic condition	FEMA  Yes	Map Date  No It led at   No It led a	Yes, describthe time  Tile/Wc Drywall Wood// TileAve Tile/Ave Tile/Ave A of Cars # of Cars # of Cars # of Cars # of Cars a Above Grad untertop homes c are bas accords da	28/2008  a of our  materials/condition cod/Avg+ //Paint/Avg+ Average+ erage+ erage+ erage+ erage+ erage+ erage+ for in the second of this ed on the ata.
EMENTS	Electricity Gas FEMA Special FI Are the utilities a Are there any ad Title, envii appraisal  Units \( \sum \) Or # of Stories Type \( \sum \) De Existing Design (Style) Year Built Effective Age (Yi Attic Drop Stair Floor Finished Appliances Finished area ab Additional featur Describe the cor countertor throughou age in this UAD Defin Are there any ph	Indicate the property of the	a Ye rovements typical for the fittions or external factors I or legal report  . scription with Accessory Unit  S-Det/End Unit d Under Const voventional 00  None Stairs Scuttle Heated or Range/Ove ains: rgy efficient items, etc.). coperty (including needed pood cabinets in ing areas. Subj area. I chose of dendum at the pies or adverse condition	S No Fill amarket area? (easements, encroads not reviewed) S not reviewed S not set of this reviewed S not revi	Water Sanitary Sewer EMA Flood Zone chments, environment ed. No advers  Foundation Slab Cr. nent Pa  h httry/Exit Inflestation S Settleme FWA HWB Fuel Central Air Condition sher Dispo  5  in, renovations, remod title flooring. 1 it-in 3 car gar ere the most seport. My ons Solutions	X  X  X  X Yes	FEMA Map # 06 If No, describe es, etc.)?  , encroachments  Exterior Description Foundation Walls Exterior Walls Roof Surface Gutters & Downspouts Window Type Storm Sash/Insulated Screens Amenities Fireplace(s) # Pool ave Washer/Dry 4 Bath(s)  and wood cabinets igns of deferred ents were simlar to	Cocontrol Cocont	mater Oncrete/Av tucco/Good ile/Good luminum/A inyl/Good nknown creens/Go Woodstovel Fence B Porch Other (de 3,683	nents-Type nalt  se condition verage+ d  vq+  od s) # lock  scribe) 3 Square F  ndition o om, with as obsection on the condition of the condit	FEMA  Yes	No III  No III	Yes, describthe time  Tile/Wc Drywall Wood// TileAve Tile/Ave Tile/Ave A of Cars # of Cars # of Cars # of Cars # of Cars a Above Grad untertop homes c are bas accords da	28/2008  a of our  materials/condition cod/Avg+ //Paint/Avg+ Average+ erage+ erage+ erage+ erage+ erage+ erage+ for in the second of this ed on the ata.
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There are N/A comparable	prope	rties curre	ently of	ffered 1	for sale	in t	the subject	neighborhoo	d rang	ng in	price	from \$		to \$		-	
TW// C	sales		subject	neighbo				welve months			ale pri				0 \$		· ·
FEATURE N/A comparable	50,100	SUBJECT	Jubject	noignoc			ILE SALE # 1		, rungn	-		LE SALE # 2			-	E SALE # 3	
		JUDULUT											=0.40				
107217tilliadol12					Brook		•		l	Shore				Semi		,	
Fontana, CA 923	36				ana, C		336			ana, C		36		na, C		36	
Proximity to Subject Sale Price	•			0.58	miles :	SW	I e		0.67	miles S	<u>s</u>		0.52	miles	W	•	
****	\$		N/A			4	\$	495,000			4	\$ 540,000	•		4	\$	527,000
Sale Price/Gross Liv. Area	Þ		sq.ft.		148.20					174.25				143.09			
Data Source(s)							# CV172					# SW17267274				CV1712	
Verification Source(s) VALUE ADJUSTMENTS		DECODIDATIO	- NI		ning X Escriptio		909-945					51-308-1557				n 909-90	
		DESCRIPTIO	JIN				+(-) \$	Adjustment		SCRIPTIO		+(-) \$ Adjustment		SCRIPTIC		+(-) \$ A	djustment
Sales or Financing					0% (C				l	0% (Co	,			4% (C	,		
Concessions					<del>‡ 1515</del>	7		-5,000				-10,800					-1,500
Date of Sale/Time				01/16	5/2018				01/22	2/2018				/2017			+19,762
Location		rage		Avera					Avera					rior -5			-26,350
Leasehold/Fee Simple	Fee	Simple	;	Fee S	Simple					Simple	!		Fee S	Simple	!		
Site		80 sf		6,976	sf			-1,980	8,449	sf		-9,345	6,085	sf			+2,475
View	Μοι	ıntain		Simil	ar				Simil	ar			Simil	ar			
Design (Style)	Con	vention	ıal	Conv	ention	al			Conv	ention	al		Conv	ention	al		
Quality of Construction	Q3			Simil	ar				Simil	ar			Simil	ar			
Actual Age	18			14					15				15				
Condition	C4			Simil	ar				СЗ			-20,000	Simil	ar			
Above Grade	Total	Bdrms.	Baths	Total	Bdrms.	Baths			Total	Bdrms.	Baths		Total	Bdrms.	Baths		
Room Count	9	5	4	9	5	3.1		+5,000	8	4	2.1	+15,000	9	5	3		+10,000
Gross Living Area		3,683	sq.ft.		3,340	sq.ft.		+34,300		3,099	sq.ft.	+58,400		3,683	sq.ft.		
Basement & Finished		,		None	,			,	None	,		,	None				
Rooms Below Grade	APN	١			28114					17103				03101			
Functional Utility		rage		Simil					Simil				Simil				
Heating/Cooling		ced/Cen	ntral	Simil					Simil				Simil				
Energy Efficient Items	Non			None					Solar			-15.000					
Garage/Carport		ar Attac	hed	Simil						Attacl	hed	+10,000					
Porch/Patio/Deck	Slat			Simil					Simil			10,000	Simil				
Pool/Spa	Non			None					None				None				
Upgrades		rage		Simil			1		Supe			-10,000					+10,000
Days on Market/List Price		Listed			ai 6499,0	00				45,000	n	-10,000		)8,900			10,000
Net Adjustment (Total)	INUL	LISIEU		125/3	<del>,+</del> 55,0   +   □	<u> </u>	\$	32,320				\$ 18.255	0/\$50		٦.	\$	1/ 207
Adjusted Sale Price				Net Adj.		7.0 %	+	32,320	Net Adj.		3.8 %	\$ 18,255	Net Adj.	· L	3.2 %		14,387
of Comparables				Gross A	di.	7.0 <sup>2</sup> 9.9 <sup>8</sup>	\$	529,820	· '	di. c	3.8 <sup>%</sup> 28.0 <sup>%</sup>	\$ 560,755		di. ·	3.2 <sup>1</sup> 13.8 <sup>1</sup>	\$	E42 007
I did did not research the s	ale or t	ransfer histo	nry of the		•				0100071	۵۰. ۷	28.0 ~	560,755	alous /	4).	13.8 ~	•	543,887
did not rescaren the s	aic oi t	i di lotti i liotti	Jiy of the	oubject p	iopoity air	u compa	arabic saics.	i iiot, expiaiii									
My receased Aid Na aid a	nt roves	l any prior -	alan or t-	anefore -	f the out	et press	rty for the the	no voore prier te	the offer	tiva data a	of this ar-	nraical					
D-t- 0(-)			airo UI (l	u1131612 0	i iiic subje	or hinh6	rty for tile tUL	ee years prior to	uic ciico	uve uale 0	n uno app	n and al.					
Data Source(s) ND; MLS; I			alos c- t-	anofore -	f the ser-	arable -	alon for the	nar prior to the	lata of a-	o of the c	nmparak!	o calo					
			ales or tr	ansters o	ı ille comp	al adde s	ales for the y	ear prior to the o	idle of sa	e ui the co	urriparabl	t sdit.					
Data Source(s) ND; MLS; I			la act	fau lite		bia-*			(var '	aliala ·	dau						
Report the results of the research and anal	ysis of	tne prior sal			y of the su	ibject pro				aitional pri	ior sales				00115	DADLE CA: T	
ITEM			SI	JBJECT				MPARABLE SA	LE #1			COMPARABLE SALE #2				RABLE SALE	#3
Date of Prior Sale/Transfer		None					None				None			None			
Price of Prior Sale/Transfer		None					None				None			None			
Data Source(s)		Realist					Realist/l	ND			Realis			Reali	-		
Effective Date of Data Source(s)		10/25/2					10/25/20	018			10/25	/2018		10/25	/2018	i	
Analysis of prior sale or transfer history of	the sub	ject property	y and cor	nparable	sales			All a	analys	is of p	rior sa	ales history of the	subje	ct prop	erty a	ınd	
comparable 1 - 3 are listed	dabo	ve. Co	mps	1 and	2 were	und	er contra	act and bo	th per	ding s	ales a	as of the effective	date d	of this	repon	. The bo	oth
closed escrow 4 and 10 da	ays r	espectiv	vely a	fter Ja	nuary	12, 2	2018. Th	ney two co	mps a	re ver	y goo	d indicators of val	ue as	of the	effec	ive date	of
this report.																	
Summary of Sales Comparison Approach		Т	he Co	mpar	ables	used	in this re	eport are.	in my	opinio	n, the	absolute best me	asure	of val	ue for	the subi	ect
within the subjects market	area																
most recent closed sales of									_	•							
placed on comps 5 and 6.						•						<u> </u>					
	All	SIX COLL	ייהוגעו			1 9									- 441		ed
•			•			s is ¢	527.32	) - \$562 7	95 w	th an	aver		of \$54		. The	adinst	
value opinion. The adjus	sted	values	of al	l six	comp							age sales price o		6,512			
value opinion. The adjust values of the four prime	sted ary	values veighte	of al	l six (	comps is the	sam	e, \$527	320 - \$56	32,795	with	an a	age sales price overage of \$547,4	34.	6,512 4 valu	іе со	nclusio	ı for
value opinion. The adjust values of the four prim the subject should lie w	sted ary v vithii	values veighte n the ac	of al ed co djuste	l six o mps ed pa	comps is the ramet	sam ers c	e, \$527 of my p	320 - \$56 rimary we	32,795 eighte	with d con	an av npara	age sales price overage of \$547,4 Wables. My value	34. opin	6,512 4 valu	іе со	nclusio	ı for
value opinion. The adjust values of the four prime	ary ary vithin dec	values veighte n the ac	of all ed co djuste be r	l six mps ed pa easo	comps is the ramet nable	sam ers c	e, \$527 of my p	320 - \$56 rimary we	32,795 eighte	with d con	an av npara	age sales price overage of \$547,4 Wables. My value	34. opin	6,512 4 valu	іе со	nclusio	ı for
value opinion. The adjus values of the four prim the subject should lie w within this range and is Indicated Value by Sales Comparison Appi	ary v ary v vithin dee	values weighten the ac med to	of all ed co djuste be r	I six omps ed pa easo 45,000	comps is the ramet nable	sam ers c and	e, \$527 of my pi well su	320 - \$56 rimary we pported b	2,795 eighte by the	with d con	an av npara	age sales price of verage of \$547,4 ables. My value of this repo	34. opin	6,512 A valu ion o	ie coi f \$54:	nclusio	ı for
value opinion. The adjus values of the four prim the subject should lie w within this range and is Indicated Value by Sales Comparison App Indicated Value by Sales Comparison A	ary vithing dee	values weighten the ac emed to	of all ed co djuste be r	I six of mps ed pa easo 45,000	comps is the ramet nable	sam ers o and	e, \$527 of my pi well su Cost Approa	320 - \$56 rimary we pported b	62,795 eighte by the	with d con data	an av npara inclu	age sales price overage of \$547,4 ables. My value ded in this repo	34. opin rt.	6,512 A valu ion or veloped):	ie co f \$54:	nclusion 5,000 do	n for es lie
value opinion. The adjust values of the four primthe subject should lie within this range and is Indicated Value by Sales Comparison April Indicated Value by Sales Comparison A All weight is placed on the	ary vithing dee	values weighte n the ac med to	ed co djuste b be r 54 pariso	mps ed pa easo 45,000 545	is the ramet nable 5,000 proach	ers of and to va	e, \$527 of my pi well su Cost Approa	320 - \$56 rimary we poorted k ch (if developed	62,795 eighte by the d)\$ cative	with ed con data	an av	age sales price of yerage of \$547,4 ables. My value aded in this repo	opin rt. ch (if de	6,512 A valu ion of veloped):	ie co f \$54: s	5,000 do	n for es lie
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Comments on Market Approach			
Sales are located in the same marketing area as the subject and are consi			• •
are considered to be similar to the subject, however adjustments were bas	•		•
0.75% per month; Location 5% for golf course view; Site \$5.00 sf; Bedroor			•
and \$5,000 per additional half bathroom; GLA ~ \$100.00 sf; Solar \$15,000	; Garage \$10,000 per add	itional enclos	ed garage space; Upgrades
\$10,000; Marketing Time 2.5%.			
. The Comparables used in this report are, in my opinion, the absolute best	measure of value for the s	uhiect within	the subjects market area as of
the effective date of this appraisal. Primary weight was placed on compara			
similar size and appeal, and are also located in the Sierra Lakes developm			
located north of the primary comparables and subject in a nearby competing			<u> </u>
reflections of value for the subject property as of the effective date of this v			-
\$562,795 with an average sales price of \$546,512. The adjusted value	s of the four primary we	ighted comp	os is the same, \$527,320 -
\$562,795 with an average of \$547,434. A value conclusion for the su	bject should lie within th	e adjusted p	arameters of my primary
weighted comparables. My value opinion of \$545,000 does lie within	this range and is deeme	d to be reas	onable and well supported by
the data included in this report.			
Adjustments were based on conversations with the local real estate broken personal inspection of the market area and supported by the paired sales a			
personal inspection of the market area and supported by the paired sales a	analysis method of propert	y compansor	I.
This appraisal was completed for Trinity Financial Services LLC for bankru	ptcv and internal purposes	s only not for	mortgage finance. The effective
date of this report is January 12, 2018. I inspected the subject on October			
subject had a market value of \$545,000 as of this date.	,		
. ,			
COST APPROACH TO VALUE	(not required by Fannie Mae)		
Provide adequate information for the lender/client to replicate the below cost figures and calculations.			
Support for the opinion of site value (summary of comparable land sales or other methods for estimating site value)	Th	ne cost appro	ach was omitted as the typical
buyer would place no weight on this approach when purchasing a property	of this age.		
ESTIMATED REPRODUCTION OR REPLACEMENT COST NEW	OPINION OF SITE VALUE		=\$
Source of cost data	DWELLING	Sq.Ft. @ \$	=\$
Quality rating from cost service Effective date of cost data	J. T. C.	Sq.Ft. @ \$	=\$
Comments on Cost Approach (gross living area calculations, depreciation, etc.)			=\$
	Garage/Carport	Sq.Ft. @ \$	=\$
	Total Estimate of Cost-New		=\$
	Less Physical	Functional	External
	Depreciation		=\$(
	Depreciated Cost of Improvements		=\$
	"As-is" Value of Site Improvements		=\$
Estimated Remaining Economic Life (HUD and VA only)  40 Years			=\$
	E (not required by Fannie Mae)		1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1
Estimated Monthly Market Rent \$ X Gross Rent Multiplier  Summary of Income Approach (including support for market rent and GRM)  Subject	= \$		Indicated Value by Income Approach
, and a subject			typical "investment grade" real
estate that is considered income producing hence the Income Capitalizatio	on Approach was not comp FOR PUDs (if applicable)	neted and no	t applicable for this assignment.
	No Unit type(s) Detache	d Attache	d
Provide the following information for PUDs ONLY if the developer/builder is in control of the HOA and the subject properly	, (,		<b>u</b>
Legal Name of Project	, attached direlling dillt.		
Total number of phases Total number of units	Total number of units sold		
Total number of units rented Total number of units for sale	Data source(s)		
Was the project created by the conversion of existing building(s) into a PUD?	No If Yes, date of conversion.		
Does the project contain any multi-dwelling units?			
Are the units, common elements, and recreation facilities complete? Yes No	If No, describe the status of completion.		
Are the common elements leased to or by the Homeowners' Association?	No If Yes, describe the rental terms and	options.	
Are the common elements leased to or by the Homeowners' Association?  Yes  Describe common elements and recreational facilities.		options.	

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This report form is designed to report an appraisal of a one-unit property or a one-unit property with an accessory unit; including a unit in a planned unit development (PUD). This report form is not designed to report an appraisal of a manufactured home or a unit in a condominium or cooperative project.

This appraisal report is subject to the following scope of work, intended use, intended user, definition of market value, statement of assumptions and limiting conditions, and certifications. Modifications, additions, or deletions to the intended user, intended user, definition of market value, or assumptions and limiting conditions are not permitted. The appraiser may expand the scope of work to include any additional research or analysis necessary based on the complexity of this appraisal assignment. Modifications or deletions to the certifications are also not permitted. However, additional certifications that do not constitute material alterations to this appraisal report, such as those required by law or those related to the appraiser's continuing education or membership in an appraisal organization, are permitted.

SCOPE OF WORK: The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following definition of market value, statement of assumptions and limiting conditions, and certifications. The appraiser must, at a minimum: (1) perform a complete visual inspection of the interior and exterior areas of the subject property, (2) inspect the neighborhood, (3) inspect each of the comparable sales from at least the street, (4) research, verify, and analyze data from reliable public and/or private sources, and (5) report his or her analysis, opinions, and conclusions in this appraisal report.

INTENDED USE: The intended use of this appraisal report is for the lender/client to evaluate the property that is the subject of this appraisal for a mortgage finance transaction.

INTENDED USER: The intended user of this appraisal report is the lender/client.

DEFINITION OF MARKET VALUE:

The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he or she considers his or her own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions\* granted by anyone associated with the sale.

\*Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgment.

STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS: The appraiser's certification in this report is subject to the following assumptions and limiting conditions:

- 1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it, except for information that he or she became aware of during the research involved in performing this appraisal. The appraiser assumes that the title is good and marketable and will not render any opinions about the title.
- 2. The appraiser has provided a sketch in this appraisal report to show the approximate dimensions of the improvements. The sketch is included only to assist the reader in visualizing the property and understanding the appraiser's determination of its size.
- 3. The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in this appraisal report whether any portion of the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.
- 4. The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand, or as otherwise required by law.
- 5. The appraiser has noted in this appraisal report any adverse conditions (such as needed repairs, deterioration, the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the research involved in performing the appraisal. Unless otherwise stated in this appraisal report, the appraiser has no knowledge of any hidden or unapparent physical deficiencies or adverse conditions of the property (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) that would make the property less valuable, and has assumed that there are no such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property.
- 6. The appraiser has based his or her appraisal report and valuation conclusion for an appraisal that is subject to satisfactory completion, repairs, or alterations on the assumption that the completion, repairs, or alterations of the subject property will be performed in a professional manner.

APPRAISER'S CERTIFICATION: The Appraiser certifies and agrees that:

- 1. I have, at a minimum, developed and reported this appraisal in accordance with the scope of work requirements stated in this appraisal report.
- 2. I performed a complete visual inspection of the interior and exterior areas of the subject property. I reported the condition of the improvements in factual, specific terms. I identified and reported the physical deficiencies that could affect the livability, soundness, or structural integrity of the property.
- 3. I performed this appraisal in accordance with the requirements of the Uniform Standards of Professional Appraisal
  Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in
  place at the time this appraisal report was prepared.
- 4. I developed my opinion of the market value of the real property that is the subject of this report based on the sales comparison approach to value. I have adequate comparable market data to develop a reliable sales comparison approach for this appraisal assignment. I further certify that I considered the cost and income approaches to value but did not develop them, unless otherwise indicated in this report.
- 5. I researched, verified, analyzed, and reported on any current agreement for sale for the subject property, any offering for sale of the subject property in the twelve months prior to the effective date of this appraisal, and the prior sales of the subject property for a minimum of three years prior to the effective date of this appraisal, unless otherwise indicated in this report.
- 6. I researched, verified, analyzed, and reported on the prior sales of the comparable sales for a minimum of one year prior to the date of sale of the comparable sale, unless otherwise indicated in this report.
- 7. I selected and used comparable sales that are locationally, physically, and functionally the most similar to the subject property.
- 8. I have not used comparable sales that were the result of combining a land sale with the contract purchase price of a home that has been built or will be built on the land.
- 9. I have reported adjustments to the comparable sales that reflect the market's reaction to the differences between the subject property and the comparable sales.
- 10. I verified, from a disinterested source, all information in this report that was provided by parties who have a financial interest in the sale or financing of the subject property.
- 11. I have knowledge and experience in appraising this type of property in this market area.
- 12. I am aware of, and have access to, the necessary and appropriate public and private data sources, such as multiple listing services, tax assessment records, public land records and other such data sources for the area in which the property is located.
- 13. I obtained the information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable sources that I believe to be true and correct.
- 14. I have taken into consideration the factors that have an impact on value with respect to the subject neighborhood, subject property, and the proximity of the subject property to adverse influences in the development of my opinion of market value. I have noted in this appraisal report any adverse conditions (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) observed during the inspection of the subject property or that I became aware of during the research involved in performing this appraisal. I have considered these adverse conditions in my analysis of the property value, and have reported on the effect of the conditions on the value and marketability of the subject property.
- 15. I have not knowingly withheld any significant information from this appraisal report and, to the best of my knowledge, all statements and information in this appraisal report are true and correct.
- 16. I stated in this appraisal report my own personal, unbiased, and professional analysis, opinions, and conclusions, which are subject only to the assumptions and limiting conditions in this appraisal report.
- 17. I have no present or prospective interest in the property that is the subject of this report, and I have no present or prospective personal interest or bias with respect to the participants in the transaction. I did not base, either partially or completely, my analysis and/or opinion of market value in this appraisal report on the race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law.
- 18. My employment and/or compensation for performing this appraisal or any future or anticipated appraisals was not conditioned on any agreement or understanding, written or otherwise, that I would report (or present analysis supporting) a predetermined specific value, a predetermined minimum value, a range or direction in value, a value that favors the cause of any party, or the attainment of a specific result or occurrence of a specific subsequent event (such as approval of a pending montage loan application).
- 19. I personally prepared all conclusions and opinions about the real estate that were set forth in this appraisal report. If I relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report. I certify that any individual so named is qualified to perform the tasks. I have not authorized any one to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it.
- 20. I identified the lender/client in this appraisal report who is the individual, organization, or agent for the organization that ordered and will receive this appraisal report.

- 21. The lender/client may disclose or distribute this appraisal report to: the borrower; another lender at the request of the borrower; the mortgagee or its successors and assigns; mortgage insurers; government sponsored enterprises; other secondary market participants; data collection or reporting services; professional appraisal organizations; any department, agency, or instrumentality of the United States; and any state, the District of Columbia, or other jurisdictions; without having to obtain the appraiser's or supervisory appraiser's (if applicable) consent. Such consent must be obtained before this appraisal report may be disclosed or distributed to any other party (including, but not limited to, the public through advertising, public relations, news, sales, or other media).
- 22. I am aware that any disclosure or distribution of this appraisal report by me or the lender/client may be subject to certain laws and regulations. Further, I am also subject to the provisions of the Uniform Standards of Professional Appraisal Practice that pertain to disclosure or distribution by me.
- 23. The borrower, another lender at the request of the borrower, the mortgagee or its successors and assigns, mortgage insurers, government sponsored enterprises, and other secondary market participants may rely on this appraisal report as part of any mortgage finance transaction that involves any one or more of these parties.
- 24. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.
- 25. Any intentional or negligent misrepresentation(s) contained in this appraisal report may result in civil liability and/or criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Section 1001, et seq., or similar state laws.

SUPERVISORY APPRAISER'S CERTIFICATION:

The Supervisory Appraiser certifies and agrees that:

- 1. I directly supervised the appraiser for this appraisal assignment, have read the appraisal report, and agree with the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 2. I accept full responsibility for the contents of this appraisal report including, but not limited to, the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 3. The appraiser identified in this appraisal report is either a sub-contractor or an employee of the supervisory appraiser (or the appraisal firm), is qualified to perform this appraisal, and is acceptable to perform this appraisal under the applicable state law.
- 4. This appraisal report complies with the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 5. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.

APPRAISER Jeffrey M. Neel	SUPERVISORY APPRAISER (ONLY IF REQUIRED)
Signature	Signature
Name Jeffrey Neel	Name
Company Name Third Party Real Estate, Inc.	Company Name
Company Address 4952 Warner Ave, Suite 320, Huntington	Company Address
Beach, CA 92649	
Telephone Number (714) 624-9772	Telephone Number
Email Address jeff@thirdpartyvalue.com	Email Address
Date of Signature and Report 11/07/2018	Date of Signature
Effective Date of Appraisal January 212, 2018	State Certification #
State Certification # AR039177	or State License #
or State License #	State
or Other (describe) State #	Expiration Date of Certification or License
State CA	
Expiration Date of Certification or License 12/27/2019	SUBJECT PROPERTY
	Did and income to this statement.
ADDRESS OF PROPERTY APPRAISED	Did not inspect subject property
16724 Almaden Dr	Did inspect exterior of subject property from street
Fontana, CA 92336	Date of Inspection
APPRAISED VALUE OF SUBJECT PROPERTY \$ 545,000	Did inspect interior and exterior of subject property
LENDER/CLIENT	Date of Inspection
Name Rafael R. Garcia-Salgado	COMPARABLE SALES
Company Name Trinity Financial Services LLC	COMPARABLE SALES
Company Address 2618 San Miguel Dr., Suite 303, Newport	Did not inspect exterior of comparable sales from street
Beach, CA	Did inspect exterior of comparable sales from street
Email Address RGarcia@bwslaw.com	Date of Inspection

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Entered 11/08/18 16:04:42ity Desc Case 2:18-bk-10399-NB SUBJECT COMPARABLE SALE # 16724 Almaden Dr 16209 Seminole Way 5553 Sugar Maple Way 16397 Basswood Ln Fontana, CA 92336 Fontana, CA 92336 Fontana, CA 92336 Fontana, CA 92336 Proximity to Subject 0.64 miles W 0.36 miles NW 0.40 miles W Sale Price 488,000 550,000 N/A 565,000 Sale Price/Gross Liv. Area 146.11 sq.ft. 147.48 sq.ft. 150.44 sq.ft. sq.ft. \$ Data Source(s) Realist/CRMLS # CV17196792 Realist/CRMLS # CV17084007 Realist/CRMLS # IV17133562 Verification Source(s) Agent William Lim 909-266-2668 Agent Ana Blanco 626-201-2225 Agt Juan Ocampo 909-524-6485 VALUE ADJUSTMENTS DESCRIPTION Sales or Financing TD 68% (Conv) TD 72% (Cnv) TD 80% (Conv) Concessions Doc # 537511 Doc # 255064 Doc # 332628 Date of Sale/Time 06/21/2017 +21,960 12/19/2017 +4,238 08/15/2017 +16,500 ocation Average Similar Similar Similar Leasehold/Fee Simple Fee Simple Fee Simple Fee Simple Fee Simple Site +1,335 9,998 sf -17,090 10,027 sf -17,235 6.580 sf 6,313 sf View Mountain Similar Similar Similar Design (Style) Conventional Conventional Conventional Conventional Quality of Construction Q3 Similar Similar Similar Actual Age 18 16 12 12 Condition C4 Similar Similar Similar Above Grade Total Bdrms, Baths Total Bdrms. Baths Total Bdrms. Baths Total Bdrms. Baths Room Count 9 5 4 9 5 3.1 +5,000 8 4 4 8 4 4 Gross Living Area sq.ft. 3,340 sq.ft. sq.ft. -14,800 sq.ft +2,700 3,683 +34,300 3,831 3,656 Basement & Finished None None None Rooms Below Grade APN 111905142 023985248 023986217 unctional Utility Average Similar Similar Similar Heating/Cooling Similar Forced/Central Similar Similar Energy Efficient Items None None None None Garage/Carport Similar 3 Car Attached Similar Similar Porch/Patio/Deck Slab Similar Similar Similar Pool/Spa None None None None Upgrades Average Similar Similar Similar Days on Market/List Price 2/\$488,000 Not Listed +12,200 88/\$570,000 118/\$560,000 Net Adjustment (Total) **X** + **X** + 74,795 -27,652 1,965 Adjusted Sale Price 15.3 4.9 0.4 of Comparables 15.3 % |\$ % \$ 537,348 Gross Adj. Gross Adi Gross Adi. % \$ 562,795 6.6 551,965 al prior sales on page 3) Report the results of the research and analysis of the prior sale or transfer history of the subject property and comparable sales (report additional COMPARABLE SALE # COMPARABLE SALE # SUBJECT ITEM COMPARABLE SALE # Date of Prior Sale/Transfer None None None Price of Prior Sale/Transfer None None None Data Source(s) Realist/ND Realist/ND Realist/ND Effective Date of Data Source(s) 10/25/2018 10/25/2018 10/25/2018 10/25/2018 Analysis of prior sale or transfer history of the subject property and comparable sales All analysis of prior sales history of the subject property and comparable 4 - 6 are listed above Analysis/Comments Please see additional comments page and general text addendum

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'Supplemental Addendum' - 1 0 - 1	File No. TPRE/Trinity/Wood

Borrower	Mae Wood							
Property Address	16724 Almaden Dr							
City	Fontana	County	Los Angeles	State	CA	Zip Code	92336	
Lender/Client	Trinity Financial Services LLC							

#### **Electronic Signature**

The signature in this report is an authorized electronic signature, with secure password encryption. The appraiser retains sole control over the ability to affix his electronic signature on all appraisal reports. This electronic signature is as legally binding as a traditional "wet" signature, and is accepted by all national and state regulatory agencies.

#### **URAR: Neighborhood - Description**

Subject is located in a conforming area in the city. Area is located close to all supporting facilities including, schools employment centers, and arterial freeways. Neighborhood shopping consists of convenience stores, neighborhood and community shopping centers. No adverse conditions noted.

#### **URAR**: Neighborhood - Market Conditions

Current and previous market data in the Subject neighborhood, including closed sales as well as listings, discussions with local brokers and real estate professionals, indicate an estimated exposure time of less than three months for the subject property if marketed at a reasonable price as of the effective date of this appraisal report. Motivated home sellers that had reduced their asking prices to market levels, pent up demand for single family housing and favorable financing conditions are currently setting market values as evidenced by the comparable utilized in this report. According to the CRMLS, Trulia and Zillow, values appear to have been steadily increasing in this neighborhood at a rate if approximately 9% - 10% per year over the term of this study after a few years of even more significant increase. The marketability of the Subject property to the other similar properties in the area was good. The short term outlook of the market appeared to have been good.

#### Scope Of Work (Continued)

The appraiser researched the subject via NDCData, Real List, and CR MLS. The appraiser completed a visual observation of the subject property based upon walking around and viewing the subject's improvements from the exterior (on all sides from the ground level), viewed the interior of the subject's improvements in most rooms. The upstairs bedroom and bathroom were not inspected as they were occupied by sleeping infant at the time of my appraisal inspection.

The appraiser did not view the crawl space under the house (if applicable) or the attic (if applicable). The appraiser's visual observation did not include testing appliances, heating systems, plumbing systems, electrical systems, sewage lines, heating system, interior wall space, foundation, soil, or other items that are beyond the scope of work for a visual observation as defined in this appraisal report. If, the client or any other reader of this appraisal report has concerns about the functionality of these items then the appraiser recommends the reader secure an inspector that is qualified in those systems. The appraiser provides no warranties expressed implied or otherwise for the function of these items.

The appraiser ran researched comparable sales (properties that have sold in the minimum of the past 6 months up to 12 months), active listings, and pending sales through these data sources for the subject's market area and comparable and/or competing market areas. The research includes, but is not limited to, searches of similar style, age, quality, condition, gross living area, gross building area, amenities, bedroom count, bathroom count, site size, zoning, and/or view quality. These properties were then looked at and considered on paper and cross referenced with the available data sources to find the best comparable properties to the subject's property. Those that were considered the best were then viewed from the public streets for comparison to the subject as well as interviews (either phone, electronic mail, fax, or in person) with either/or the Listing Agent, Buyers Agent, Seller, or the Buyer involved in the transaction. After this was considered and concluded then the best comparable properties were included in this appraisal report.

#### **Adverse Environmental Conditions**

As part of the appraisal process an overall visual observation of the subject's improvements and site was conducted but, there were no visible evidence of hazardous environmental conditions which may affect the subject property or its value. However, the appraiser is not an expert, and is not qualified to confirm or deny the existence of hazardous substances. If the subject property was built before 1978, portions of the structure may be comprised of lead based paint or asbestos containing material. Should any evidence of such material be discovered, removal by a certified professional is recommended and this in no way shall be construed to warrant the condition of the property. A common sense and a reasonable amount of training in identification exist to determine visible or otherwise obvious substances or conditions which may prove detrimental. The market value opinion reached in this report is predicated on Main Document Radendum 18 of 41

County Los Angeles

iendum ~	 <u> </u>	 File No. TPRE/Trinity/Wood

Zip Code

92336

State CA

#### the following:

Borrower

Property Address

Lender/Client

No warranty of the subject property is given or implied. No liability is assumed for the structural or mechanical elements of the property.

#### **Clarification & Definition**

Mae Wood

Fontana

16724 Almaden Dr

Trinity Financial Services LLC

This section is intended to clarify and define areas of the appraisal report.

The client and any other reader of this appraisal report is put on notice that this appraisal report is not a Home Inspection, Structural Engineer Inspection, Roof Certification, Pest and Dry Rot Inspection, Environmental Inspection, and/or any other inspection than a visual observation. If, the client and/or any other reader of this appraisal report has concerns of these systems that are beyond the expertise and scope of work of the appraisal process and appraiser then they should engage the services of a professional that is an expert in those systems.

I certify that the use of this report is subject to the requirements of the Appraisal Foundation and USPAP relating to review by its duly authorized representatives.

It is intended that this appraisal and appraisal report meet or exceed the minimum requirements of the Federal Financial Institutions Reform, Recovery and Enforcement Act of 1989 (FIRREA), the minimum appraisal regulatory laws administered by the California State Office of Real Estate Appraisers, as well as the Client's requested guidelines.

"Complete Visual Inspection" as stated in Certification #2 inspection is misleading and is amended to read as observation. A "complete visual observation" is defined as the following and includes only the following. A visual observation of the subject from the ground level walking around the subject's improvements and looking in each of the improvements (house, garage, & other buildings on site). The measuring of the exterior of the subject's house, garage, and significant outbuilding (shops, barns, & accessory dwelling units). A visual observation of the interior lay out/floor plan of the subject's house. Assess the functional utility of the property, address the conformity to the neighborhood, and a visual observation of the readily apparent condition of the property. The "complete visual observation" does not include observation of the crawl space access, attic, testing of the mechanical systems (includes but not limited to well, septic system, furnace, water heater, kitchen and bathroom appliances/fixtures, fireplace, electrical systems, natural/propane gas systems, and plumbing systems). The appraiser only reports what is readily observable based upon the visual observation. The appraiser is not liable for items that are concealed and those items that can not be seen.

Certification #21 & #23. The Intended User of this appraisal report by the appraiser is only the client for the intended use for a mortgage finance transaction. The client may provide copies of this appraisal report to others as stated in Certification #21. The other parties may chose to rely upon this appraisal report, however, they should not rely on it to disclose conditions and defects of the subject property and improvements not already discussed in this appraisal report.

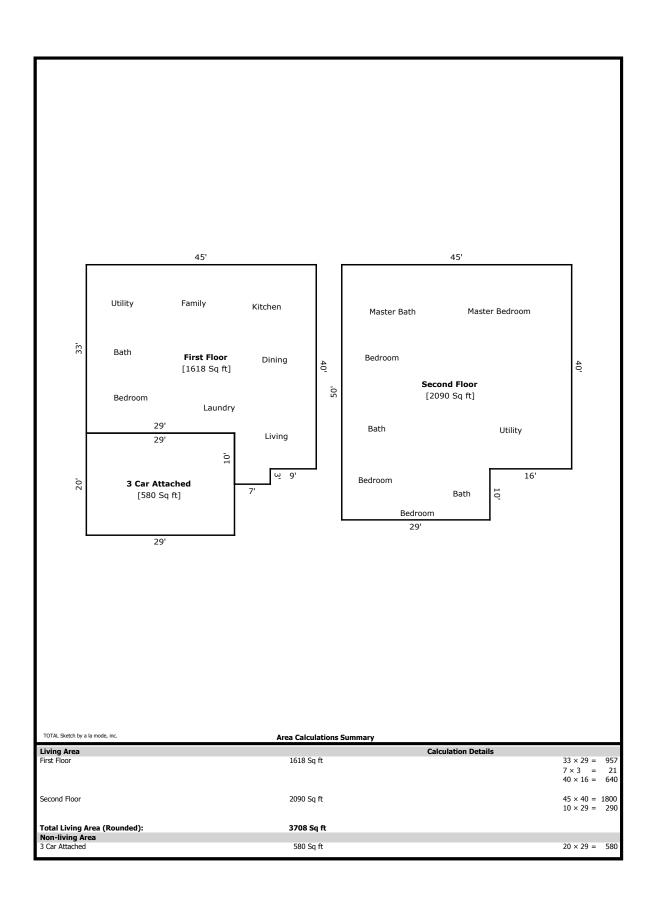
Page 1, Improvements, questions 2 and 3. These two questions and answers are based upon the complete visual observation of the subject property as defined above. The appraiser makes no warranties expressed implied or otherwise as to items that are beyond the scope of a visual observation and for systems not tested by the appraiser.

#### **Supplemental Certification**

I certify that, to the best of my knowledge and belief that I have not performed any prior services regarding the subject property, as an appraiser, or in any other capacity, within the three year period immediately preceding the acceptance of this appraisal assignment. Nor, do I have any financial interest in the subject property.

# Case 2:18-bk-10399-NB Doc 38 Bidthing/Sketch Entered 11/08/18 16:04:42 Desc

Borrower	Mae Wood	Main Docume	nt Page	19 of 41				
Property Address	16724 Almaden Dr							
City	Fontana	County	Los Angeles	State	CA	Zip Code	92336	
Lender/Client	Trinity Financial Services I	I.C.						



# Case 2:18-bk-10399-NB Doc 38 Filedatib/08/18 Entered 11/08/18 16:04:42 Desc

Borrower	Mae Wood	Main Documen	it Page 2	0 of 41			
Property Address	16724 Almaden Dr						
City	Fontana	County L	os Angeles	State CA	Zip Code	92336	
Landar/Cliant	Trinity Einancial Services I	I.C.					



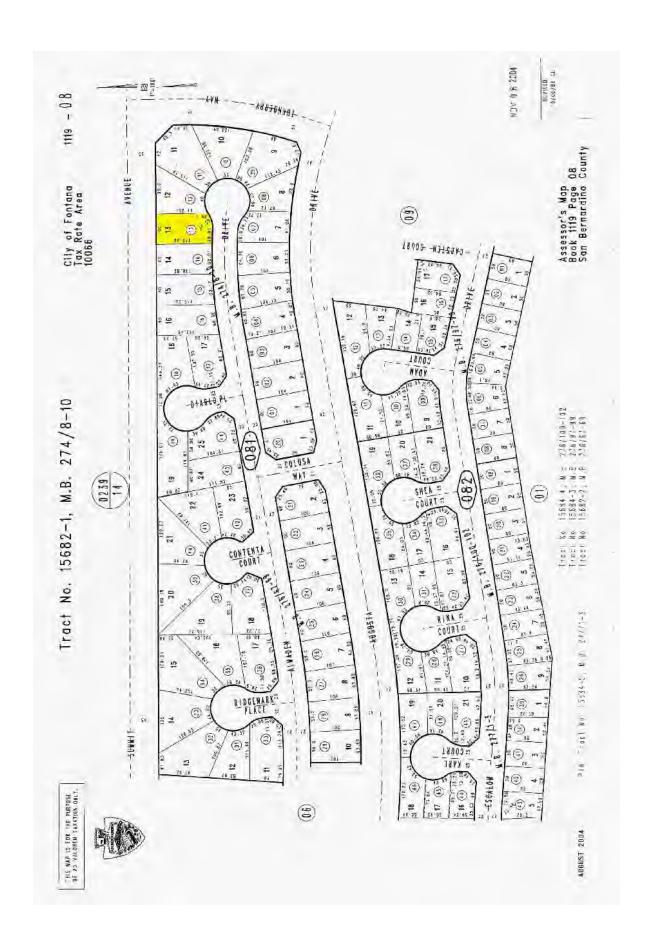
#### Case 2:18-bk-10399-NB Doc 38 Flledatib/08/18 Entered 11/08/18 16:04:42 Desc

Borrower	Mae Wood	Main Docume	ent Pa	ge 21 of 4	1				
Property Address	16724 Almaden Dr								
City	Fontana	County	Los Angeles		State	CA	Zip Code	92336	
Lender/Client	Trinity Financial Services L	LC							



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Borrower	Mae Wood	Main Docume	nt Page	22 OT 41				
Property Address	16724 Almaden Dr							
City	Fontana	County	Los Angeles	State	CA	Zip Code	92336	
Lender/Client	Trinity Financial Services I	I.C.						



# Case 2:18-bk-10399-NB Doc 38 **Strijedt1EW08**/11PageEntered 11/08/18 16:04:42 Desc

Borrower	Mae Wood	Main Docume	ent Pa	ige 23 of 4	41				
Property Address	16724 Almaden Dr								
City	Fontana	County	Los Angeles		State	CA	Zip Code	92336	
Lender/Client	Trinity Financial Services L	LC							



#### **Subject Front**

16724 Almaden Dr Sales Price N/A Gross Living Area 3,683 Total Rooms Total Bedrooms 5 Total Bathrooms Location Average Mountain 6,580 sf Site Quality Q3 18 Age





**Subject Street** 



# Case 2:18-bk-10399-NB Doc 38 **Strijedt1EW08**/11PageEntered 11/08/18 16:04:42 Desc

Borrower	Mae Wood	Main Docume	ent Pa	ige 24 of 4	<del>4</del> 1				
Property Address	16724 Almaden Dr								
City	Fontana	County	Los Angeles		State	CA	Zip Code	92336	
Lender/Client	Trinity Financial Services L	LC							



#### Subject Street

16724 Almaden Dr Sales Price N/A Gross Living Area 3,683 Total Rooms Total Bedrooms 5 Total Bathrooms 4 Location Average Mountain 6,580 sf Site Quality Q3 18 Age



#### Kitchen



#### **Dining Room**

# Case 2:18-bk-10399-NB Doc 38 F\$\(\text{state}\) | Doc 38 F\$\(\text{state}\) | F\$\(\text{state}\) | Doc 38 F\$\(\tex

Borrower	Mae Wood	Main Docume	ent Pa	ige 25 of	41				
Property Address	16724 Almaden Dr								
City	Fontana	County	Los Angeles		State	CA	Zip Code	92336	
Lender/Client	Trinity Financial Services L	LC							



#### **Living Room**

16724 Almaden Dr Sales Price N/A Gross Living Area 3,683 Total Rooms Total Bedrooms 5 Total Bathrooms 4 Location Average Mountain 6,580 sf Site Quality Q3 18 Age



**Living Room** 



**Loft/Bonus Room** 

# Case 2:18-bk-10399-NB Doc 38 **Striljedt1ftW0ft/1Rage**Entered 11/08/18 16:04:42 Desc

Borrower	Mae Wood	Main Docume	ent Pa	ige 26 of 4	41				
Property Address	16724 Almaden Dr								
City	Fontana	County	Los Angeles		State	CA	Zip Code	92336	
Lender/Client	Trinity Financial Services I	LC							

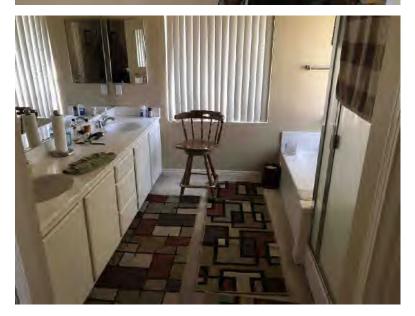


#### Loft/Bonus Room

16724 Almaden Dr Sales Price N/A Gross Living Area 3,683 Total Rooms Total Bedrooms 5 Total Bathrooms 4 Location Average View Mountain Site 6,580 sf Quality Q3 18 Age



#### **Master Bedroom**



#### **Master Bathroom**

# Case 2:18-bk-10399-NB Doc 38 Strilled 114/06/1/18age Entered 11/08/18 16:04:42 Desc

Borrower	Mae Wood	Main Docume	ent Pa	ige 27	of 41				
Property Address	16724 Almaden Dr								
City	Fontana	County	Los Angeles		State	CA	Zip Code	92336	
Lender/Client	Trinity Financial Services I	I C							



#### Bedroom

16724 Almaden Dr Sales Price N/A Gross Living Area 3,683 Total Rooms Total Bedrooms 5 Total Bathrooms 4 Location Average Mountain Site 6,580 sf Quality Q3 18 Age



#### **Bathroom**



#### **Bathroom**

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Borrower	Mae Wood	Main Docume	ent Pa	ige ∠8 of	41				
Property Address	16724 Almaden Dr								
City	Fontana	County	Los Angeles	•	State	CA	Zip Code	92336	
Lender/Client	Trinity Financial Services L	LC							



#### **Subject Rear**

16724 Almaden Dr Sales Price N/A Gross Living Area 3,683 Total Rooms Total Bedrooms Total Bathrooms Location Average View Mountain 6,580 sf Q3 Site Quality 18 Age



#### **Subject Rear**



#### Garage

## Case 2:18-bk-10399-NB Doc 380mFilardb16/96616 Pagetered 11/08/18 16:04:42 Desc

Borrower	Mae Wood	Main Docume	ent Page	29 01 41				
Property Address	16724 Almaden Dr							
City	Fontana	County	Los Angeles	State	CA	Zip Code	92336	
Lender/Client	Trinity Financial Services I	LC						



#### Comparable 1

6065 Brookside Way

Proxy. to Subject 0.58 miles SW Sale Price 495,000 Gross Living Area 3,340 Total Rooms Total Bedrooms 5 Total Bathrooms 3.1 Location Average Similar View 6,976 sf Quality Similar Age



#### Comparable 2

6225 Shoreacres Ln

Proxy. to Subject 0.67 miles S Sale Price 540,000 Gross Living Area 3,099 Total Rooms 8 Total Bedrooms 4 Total Bathrooms 2.1 Location Average Similar View 8,449 sf Similar Quality Age

\*MLS Photo, residents were out front at time of inspection.



#### Comparable 3

5849 Seminole Way

 Proxy. to Subject
 0.52 miles W

 Sale Price
 527,000

 Gross Living Area
 3,683

 Total Rooms
 9

 Total Bedrooms
 5

 Total Bathrooms
 3

Location Superior -5%
View Similar
Site 6,085 sf
Quality Similar
Age 15

## Case 2:18-bk-10399-NB Doc 380mFilardb16/96616 Pagetered 11/08/18 16:04:42 Desc

Borrower	Mae Wood	Main Documen	t Page 30	0 of 41				
Property Address	16724 Almaden Dr							
City	Fontana	County L	os Angeles	State	CA	Zip Code	92336	
Lender/Client	Trinity Financial Services I	I.C.						



#### Comparable 4

16209 Seminole Way Proxy. to Subject 0.64 miles W Sale Price 488,000 Gross Living Area 3,340 Total Rooms 9 Total Bedrooms 5 Total Bathrooms 3.1 Location Similar Similar View 6,313 sf Site Similar Quality Age 16



#### Comparable 5

5553 Sugar Maple Way Proxy. to Subject 0.36 miles NW Sale Price 565,000 Gross Living Area 3,831 Total Rooms 8 Total Bedrooms 4 Total Bathrooms 4 Location Similar View Similar 9,998 sf Similar Quality

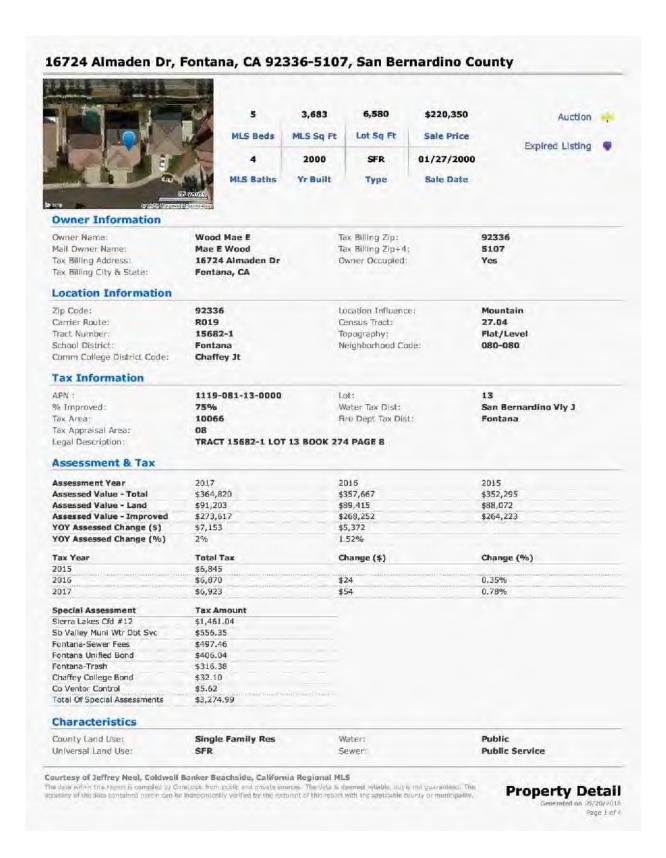
Age



#### Comparable 6

12

16397 Basswood Ln Proxy. to Subject 0.40 miles W Sale Price 550,000 Gross Living Area 3,656 Total Rooms 8 Total Bedrooms 4 Total Bathrooms Location Similar Similar View Site 10,027 sf Quality Similar Age 12



2nd Floor Area: Stories: Total Rooms: Bedrooms: Total Baths: MLS Total Baths: Full Baths: Eamily Rooms:	2,033 2 9 Tax: 4 MLS: 5 Tax: 3 MLS: 4		Parking Spaces:	Attached Frame Garage MLS: 3
Total Rooms: Bedrooms: Total Baths: MLS Total Baths: Full Baths:	9 Tax: 4 MLS: 5 Tax: 3 MLS: 4			MLS: 3
Bedrooms; Total Baths; MLS Total Baths; Full Baths;	Tax: 4 MLS: 5 Tax: 3 MLS: 4		Roof Material: Construction Type:	Frame
Total Baths: MLS Total Baths: Full Baths:	Tax: 3 MLS: 4		Year Built:	2000
MLS Total Baths: Full Baths:	120000000000000000000000000000000000000		Effective Year Built:	2000
Full Baths:	4		Porch:	Patio/Porch
	Tax: 3 MLS: 4		Porch 1 Area:	104
	1		Porch Type:	Patio/Porch
Other Rooms:	Family Room		# of Buildings:	1
Fireplaces:	1			
Estimated Value				
Donalds/Saint Calls	ec72 227		Cantidanas Casas (2)	83
RealAVM™ (1): RealAVM™ Range:	\$573,327 \$515,994 - \$630,	660	Confidence Score (2): Forecast Standard Deviation (3):	7.7
Value As Of:	09/06/2018	.000	rorecast Statibard Deviation (3):	10
and the same trans	cerived value and should not be us	and the thank we have been	Merchania .	
(3) The FSD denotes confidence measures the likely range or FSD can be used to create or	dispersion an AVM estimate will fa onfidence that the true value has a	nsistant scale and a	meaning to generate a standardized confide the consistency of the information available	
Listing Information	7-100300000			
MLS Listing Number:	CV15131662		ML5 Current List Price:	\$3,000
MLS Status:	Expired		MLS Original List Price;	\$3,000
MLS Area:	FONTANA		MLS Listing Agent:	Mrm-C32575-David Marbury
MLS Status Change Date:	05/13/2016		MLS Listing Broker:	CONTACT ONE REALTY
MLS Listing #	Cv15131662	109055642	108110420	108110420
MLS Status	Expired	Canceled	Expired	Expired
MLS Listing Date	05/12/2015	05/19/2009	07/31/2008	07/31/2008
MLS Listing Price	\$3,000 \$3,000	\$425,000	\$450,000	\$450,000
MLS Orig Listing Price MLS Listing Close Price	\$3,000	\$425,000	\$550,000	\$550,000 \$0
MLS Listing Cancellation Date	08/22/2015	08/27/2009	01/31/2009	7-
	Sales History			
Last Market Sale &			Sale Type:	Unknown
	02/03/2000		Deed Type:	Interfamily Deed
Recording Date:	02/03/2000		THE RESIDENCE OF THE PARTY OF T	Wood Mae E
Recording Date: Sale Date:	01/27/2000		Owner Name:	
Recording Date: Sale Date: Sale Price:			Owner Name: Seller:	Jones-Wood Bernetha A
Recording Date: Sale Date: Sale Price: Price Per Square Feet:	01/27/2000 \$220,350			
Recording Date: Sale Date: Sale Price: Price Per Square Feet: Document Number:	01/27/2000 \$220,350 \$59.83 36471		Seller:	
Recording Date: Sale Date: Sale Price: Price Per Square Feet: Document Number: Recording Date	01/27/2000 \$220,350 \$59.83 36471 10/17/2003		Seller: 02/03/2000	
Recording Date: Sale Date: Sale Price: Price Per Square Feet: Document Number: Recording Date Sale Date	01/27/2000 \$220,350 \$59.83 36471		Seller: 02/03/2000 01/27/2000	
Recording Date: Sale Date: Sale Price: Price Per Square Feet: Document Number: Recording Date Sale Date Sale Price	01/27/2000 \$220,350 \$59.83 36471 10/17/2003		Seller: 02/03/2000	
Recording Date: Sale Date: Sale Price: Price Per Square Feet: Document Number: Recording Date Sale Date Sale Price Nominal	01/27/2000 \$220,350 \$59.83 36471 10/17/2003 10/13/2003		Seller: 02/03/2000 01/27/2000	
Recording Date: Sale Date: Sale Price: Price Per Square Feet: Document Number: Recording Date Sale Date Sale Price Nominal Buyer Name	01/27/2000 \$220,350 \$59.83 36471 10/17/2003 10/13/2003 Y Wood Mae E Wood Frederick M		Seller: 02/03/2000 01/27/2000 \$220,350	
Recording Date: Sale Date: Sale Date: Sale Price: Price Per Square Feet: Document Number: Recording Date Sale Date Sale Date Sale Price Nominal Buyer Name Seller Name Document Number	01/27/2000 \$220,350 \$59.83 36471 10/17/2003 10/13/2003 Y Wood Mae E Wood Frederick M 786741		Seller: 02/03/2000 01/27/2000 \$220,350 Wood Frederick M Jones-Wood Bernetha A 36471	
Recording Date: Sale Date: Sale Date: Sale Price: Price Per Square Feet: Document Number: Recording Date Sale Date Sale Date Sale Price Nominal Buyer Name Seller Name Document Number	01/27/2000 \$220,350 \$59.83 36471 10/17/2003 10/13/2003 Y Wood Mae E Wood Frederick M		Seller: 02/03/2000 01/27/2000 \$220,350 Wood Frederick M Jones-Wood Bernetha A	
Last Market Sale & Recording Date: Sale Date: Sale Price: Price Per Square Feet: Document Number: Recording Date Sale Date Sale Date Sale Price Nominal Buyer Name Seller Name Document Number Document Type  Mortgage History	01/27/2000 \$220,350 \$59.83 36471 10/17/2003 10/13/2003 Y Wood Mae E Wood Frederick M 786741		Seller: 02/03/2000 01/27/2000 \$220,350 Wood Frederick M Jones-Wood Bernetha A 36471	
Recording Date: Sale Date: Sale Price: Price Per Square Feet: Document Number: Recording Date Sale Date Sale Price Nominal Buyer Name Seller Name Document Number Document Type  Mortgage History	01/27/2000 \$220,350 \$59.83 36471 10/17/2003 10/13/2003 Y Wood Mae E Wood Frederick M 786741	1005	Seller: 02/03/2000 01/27/2000 \$220,350 Wood Frederick M Jones-Wood Bernetha A 36471	Jones-Wood Bernetha A

Mortgage Lender Mortgage Code	Mortgageit Inc Conventional	Mortgageit Inc Conventional	Wells Fargo Bk Conventional	Wells Fargo Hm Mtg Inc Conventional	Oaktree Fndg Corp Conventional
Prortigage code	CONTENTION	Conventional	Conventioner	Constitutional	Convariation
Mortgage Date	02/03/2000	02/03/2000			
Mortgage Amount	\$220,350	\$55,050			
Mortgage Lender	First Franklin Fin'l Corp	First Franklin Fin'i Corp			
Mortgage Code	Conventional	Conventional			
Foreclosure His	tory				
Document Type	Notice Of Sale	Notice Of Sale	Notice Of Sale	Notice Of Sale	Notice Of Sale
Default Date Foreclosure Filing Date					
Recording Date	09/13/2018	08/19/2018	08/14/2018	08/02/2018	04/26/2018
Document Number		,			
Default Amount Final Judgment Amount					
Original Doc Date					
Original Document Number					
Document Type Default Date	Notice Of Sale	Notice Of Sale	Notice Of Sale	Notice Of Trustee's Sale	Notice Of Default 08/23/2017
Foreclosure Filing Date				12/18/2017	08/24/2017
Recording Date	03/27/2018	03/03/2018	02/07/2018	12/20/2017	08/25/2017
Document Number			2300000	540621	348170
Default Amount					\$32,377
Final Judgment Amount				\$93,137	
Original Doc Date				10/28/2005	10/28/2005
Original Document Number				812195	812195
	Release Of Lis Pendens/		Release Of Lis Pendens/		Release Of Lis Pendens
Document Type	Notice	Notice Of Default	Notice	Notice Of Default	Notice
Default Date Foreclosure Filing		06/07/2014		02/04/2014	
Date		06/10/2014		02/04/2014	
Recording Date	12/22/2014	06/16/2014	06/03/2014	02/11/2014	01/21/2011
Document Number	488591	214975	198859	57579	26816
Default Amount Final Judgment Amount		\$38,649		\$20,780	
Original Doc Date	06/16/2014	10/28/2005	02/11/2014	10/28/2005	05/14/2009
Original Document Number	214975	812194	57579	812194	208232
Document Type	Notice Of Trustee's Sale	Notice Of Default			
Default Date Foreclosure Filing		05/13/2009			
Date	08/17/2009	05/13/2009			
Recording Date  Document Number	08/24/2009 371471	05/14/2009 208232			
Default Amount	Dr.1771	\$71,721			
Final Judgment	\$584,207				
Amount Original Doc Date	10/28/2005	10/28/2005			
Original Document Number	812194	812194			

**Property Detail** Generated on 1972072018 Page 3 of 4

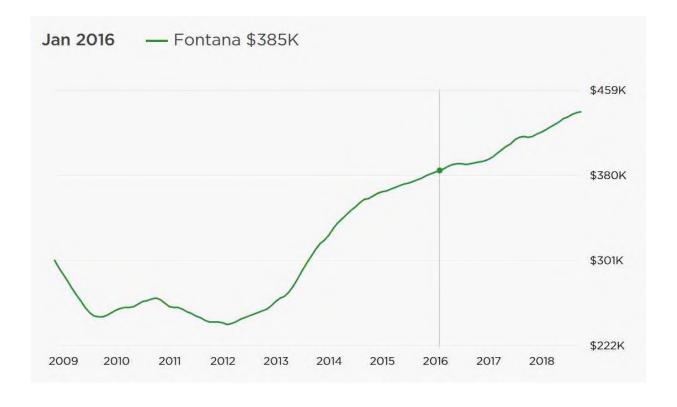


Courtesy of Jeffrey Neel, Coldwell Banker Beachside, California Regional MLS

The data within this report is compiled by CoreLogic from public and private sources. The data is deemed reliable, but is not guaranteed. The occuracy of the data contained herein can be independently verified by the recipient of this report with the applicable country or municipality.

Property Detail
Generated on 09/20/2018
Page 4 of 4





#### UNIFORM APPRAISAL DATASET (UAD) DEFINITIONS ADDENDUM

(Source: Fannie Mae UAD Appendix D: UAD Field-Specific Standardization Requirements)

Condition Ratings and Definitions

C1

The improvements have been recently constructed and have not been previously occupied. The entire structure and all components are new and the dwelling features no physical depreciation.

Note: Newly constructed improvements that feature recycled or previously used materials and/or components can be considered new dwellings provided that the dwelling is placed on a 100 percent new foundation and the recycled materials and the recycled components have been rehabilitated/remanufactured into like-new condition. Improvements that have not been previously occupied are not considered "new" if they have any significant physical depreciation (that is, newly constructed dwellings that have been vacant for an extended period of time without adequate maintenance or upkeep).

C2

The improvements feature no deferred maintenance, little or no physical depreciation, and require no repairs. Virtually all building components are new or have been recently repaired, refinished, or rehabilitated. All outdated components and finishes have been updated and/or replaced with components that meet current standards. Dwellings in this category are either almost new or have been recently completely renovated and are similar in condition to new construction.

Note: The improvements represent a relatively new property that is well maintained with no deferred maintenance and little or no physical depreciation, or an older property that has been recently completely renovated.

C3

The improvements are well maintained and feature limited physical depreciation due to normal wear and tear. Some components, but not every major building component, may be updated or recently rehabilitated. The structure has been well maintained.

Note: The improvement is in its first-cycle of replacing short-lived building components (appliances, floor coverings, HVAC, etc.) and is being well maintained. Its estimated effective age is less than its actual age. It also may reflect a property in which the majority of short-lived building components have been replaced but not to the level of a complete renovation.

C4

The improvements feature some minor deferred maintenance and physical deterioration due to normal wear and tear. The dwelling has been adequately maintained and requires only minimal repairs to building components/mechanical systems and cosmetic repairs. All major building components have been adequately maintained and are functionally adequate.

Note: The estimated effective age may be close to or equal to its actual age. It reflects a property in which some of the short-lived building components have been replaced, and some short-lived building components are at or near the end of their physical life expectancy; however, they still function adequately. Most minor repairs have been addressed on an ongoing basis resulting in an adequately maintained property.

C5

The improvements feature obvious deferred maintenance and are in need of some significant repairs. Some building components need repairs, rehabilitation, or updating. The functional utility and overall livability is somewhat diminished due to condition, but the dwelling remains useable and functional as a residence.

Note: Some significant repairs are needed to the improvements due to the lack of adequate maintenance. It reflects a property in which many of its short-lived building components are at the end of or have exceeded their physical life expectancy but remain functional.

C6

The improvements have substantial damage or deferred maintenance with deficiencies or defects that are severe enough to affect the safety, soundness, or structural integrity of the improvements. The improvements are in need of substantial repairs and rehabilitation, including many or most major components.

Note: Substantial repairs are needed to the improvements due to the lack of adequate maintenance or property damage. It reflects a property with conditions severe enough to affect the safety, soundness, or structural integrity of the improvements.

#### **Quality Ratings and Definitions**

Q1

Dwellings with this quality rating are usually unique structures that are individually designed by an architect for a specified user. Such residences typically are constructed from detailed architectural plans and specifications and feature an exceptionally high-level of workmanship and exceptionally high-grade materials throughout the interior and exterior of the structure. The design features exceptionally high-quality exterior refinements and ornamentation, and exceptionally high-quality interior refinements. The workmanship, materials, and finishes throughout the dwelling are of exceptionally high quality.

Q2

Dwellings with this quality rating are often custom designed for construction on an individual property owner's site. However, dwellings in this quality grade are also found in high-quality tract developments featuring residence constructed from individual plans or from highly modified or upgraded plans. The design features detailed, high quality exterior ornamentation, high-quality interior refinements, and detail. The workmanship, materials, and finishes throughout the dwelling are generally of high or very high quality.

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Quality Ratings and Definitions (continued)

03

Dwellings with this quality rating are residences of higher quality built from individual or readily available designer plans in above-standard residential tract developments or on an individual property owner's site. The design includes significant exterior ornamentation and interiors that are well finished. The workmanship exceeds acceptable standards and many materials and finishes throughout the dwelling have been upgraded from "stock" standards.

04

Dwellings with this quality rating meet or exceed the requirements of applicable building codes. Standard or modified standard building plans are utilized and the design includes adequate fenestration and some exterior ornamentation and interior refinements. Materials, workmanship, finish, and equipment are of stock or builder grade and may feature some upgrades.

Q5

Dwellings with this quality rating feature economy of construction and basic functionality as main considerations. Such dwellings feature a plain design using readily available or basic floor plans featuring minimal fenestration and basic finishes with minimal exterior ornamentation and limited interior detail. These dwellings meet minimum building codes and are constructed with inexpensive, stock materials with limited refinements and upgrades.

Qe

Dwellings with this quality rating are of basic quality and lower cost; some may not be suitable for year-round occupancy. Such dwellings are often built with simple plans or without plans, often utilizing the lowest quality building materials. Such dwellings are often built or expanded by persons who are professionally unskilled or possess only minimal construction skills. Electrical, plumbing, and other mechanical systems and equipment may be minimal or non-existent. Older dwellings may feature one or more substandard or non-conforming additions to the original structure

Definitions of Not Updated, Updated, and Remodeled

#### Not Updated

Little or no updating or modernization. This description includes, but is not limited to, new homes.

Residential properties of fifteen years of age or less often reflect an original condition with no updating, if no major components have been replaced or updated. Those over fifteen years of age are also considered not updated if the appliances, fixtures, and finishes are predominantly dated. An area that is 'Not Updated' may still be well maintained and fully functional, and this rating does not necessarily imply deferred maintenance or physical/functional deterioration.

#### Updated

The area of the home has been modified to meet current market expectations. These modifications are limited in terms of both scope and cost.

An updated area of the home should have an improved look and feel, or functional utility. Changes that constitute updates include refurbishment and/or replacing components to meet existing market expectations. Updates do not include significant alterations to the existing structure.

#### Remodeled

Significant finish and/or structural changes have been made that increase utility and appeal through complete replacement and/or expansion.

A remodeled area reflects fundamental changes that include multiple alterations. These alterations may include some or all of the following: replacement of a major component (cabinet(s), bathtub, or bathroom tile), relocation of plumbing/gas fixtures/appliances, significant structural alterations (relocating walls, and/or the addition of) square footage). This would include a complete gutting and rebuild.

#### Explanation of Bathroom Count

Three-quarter baths are counted as a full bath in all cases. Quarter baths (baths that feature only a toilet) are not included in the bathroom count. The number of full and half baths is reported by separating the two values using a period, where the full bath count is represented to the left of the period and the half bath count is represented to the right of the period.

#### Example:

3.2 indicates three full baths and two half baths.

Abbreviations Used in Data Standardization Text

Abbreviation A	Full Name Adverse	Fields Where This Abbreviation May Appear  Location & View
ac A di Dul	Acres	Area, Site
AdjPrk	Adjacent to Park	Location
AdjPwr	Adjacent to Power Lines	Location
ArmLth	Arms Length Sale	Sale or Financing Concessions
AT	Attached Structure	Design (Style)
В	Beneficial	Location & View
ba	Bathroom(s)	Basement & Finished Rooms Below Grade
br	Bedroom	Basement & Finished Rooms Below Grade
BsyRd	Busy Road	Location
С	Contracted Date	Date of Sale/Time
Cash	Cash	Sale or Financing Concessions
Comm	Commercial Influence	Location
Conv	Conventional	Sale or Financing Concessions
ср	Carport	Garage/Carport
CrtOrd	Court Ordered Sale	Sale or Financing Concessions
CtySky	City View Skyline View	View
CtyStr	City Street View	View
cv	Covered	Garage/Carport
DOM	Days On Market	Data Sources
DT	Detached Structure	Design (Style)
dw	Driveway	Garage/Carport
е	Expiration Date	Date of Sale/Time
Estate	Estate Sale	Sale or Financing Concessions
FHA	Federal Housing Authority	Sale or Financing Concessions  Sale or Financing Concessions
g	Garage	Garage/Carport
ga	Attached Garage	Garage/Carport
gbi	Built-in Garage	Garage/Carport
gd	Detached Garage	Garage/Carport
GlfCse	Golf Course	Location
Glfvw	Golf Course View	View
GR	Garden	Design (Style)
HR	High Rise	Design (Style)
in	Interior Only Stairs	Basement & Finished Rooms Below Grade
Ind	Industrial	Location & View
Listing	Listing	Sale or Financing Concessions
Lndfl	Landfill	Location
LtdSght	Limited Sight	View
MR	Mid-rise	Design (Style)
Mtn	Mountain View	View
N	Neutral	Location & View
NonArm	Non-Arms Length Sale	Sale or Financing Concessions
0	Other	Basement & Finished Rooms Below Grade
0	Other	Design (Style)
ор	Open	Garage/Carport
Prk	Park View	View
Pstrl	Pastoral View	View
PwrLn	Power Lines	View
PubTrn	Public Transportation	Location
Relo	Relocation Sale	Sale or Financing Concessions
REO	REO Sale	Sale or Financing Concessions
Res	Residential	Location & View
RH	USDA - Rural Housing	Sale or Financing Concessions
rr	Recreational (Rec) Room	Basement & Finished Rooms Below Grade
RT	Row or Townhouse	Design (Style)
s	Settlement Date	Date of Sale/Time
SD	Semi-detached Structure	Design (Style)
Short	Short Sale	Sale or Financing Concessions
sf	Square Feet	Area, Site, Basement
sqm	Square Meters	Area, Site
Unk	Unknown	Date of Sale/Time
VA	Veterans Administration	Sale or Financing Concessions
w	Withdrawn Date	Date of Sale/Time
W0	Walk Out Basement	Basement & Finished Rooms Below Grade
Woods	Woods View	View
Wtr	Water View	View
WtrFr	Water Frontage	Location
wu	Walk Up Basement	Basement & Finished Rooms Below Grade
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